



BELIEVE GETAWAY FAQs

Q: WHAT ARE THE DATES OF THE BELIEVE INCENTIVE TRIP?

A: February 29, 2023 - March 3, 2024

Q: WHO IS ELIGIBLE FOR BELIEVE 2024?

A: Ambassadors in the United States and in good standing.

Q: WHEN IS THE QUALIFICATION PERIOD?

A: November 1, 2023 through January 31, 2024

Q: IF I EARN THE BELIEVE 2024 TRIP, WHAT IS INCLUDED?

A:

Tier 1

- All-inclusive Getaway for two at the Hard Rock Riviera Maya in Mexico
- Airfare not included

Tier 2

- All-inclusive Getaway for two at the Hard Rock Riviera Maya in Mexico
- Up to \$500 per person airfare reimbursement

Tier 3

- All-inclusive Getaway for two at the Hard Rock Riviera Maya in Mexico
- Up to \$500 per person airfare reimbursement
- Exclusive VIP event with the Founders

Q: HOW DO I QUALIFY FOR BELIEVE 2024?

A: To earn each tier, there are specific requirements, see below.

TIER 1 REQUIREMENTS	AWARD: All-inclusive Getaway for two (airfare not included)
GROUP VOLUME	8,000 GV 2 of the 3 months
PERSONALLY SPONSOR	2 new customers with a 60 GV subscription during the 3 month period 2 new Ambassadors who purchase any pack at the time of enrollment during the 3 month period
ENROLLMENT TREE	15 customers with a 60 GV subscription in your first 4 levels during the 3 month period 7 Ambassadors with a minimum of 60 GV subscription in your first 4 levels during the 3 month period

TIER 2 REQUIREMENTS	AWARD: All-inclusive Getaway for two (Includes up to \$500/per person airfare reimbursement)
GROUP VOLUME	10,000 GV 2 out of the 3 months
PERSONALLY SPONSOR	3 new customers with a 60 GV subscription during the 3 month period 3 new Ambassadors who purchase any pack at the time of enrollment during the 3 month period
ENROLLMENT TREE	20 customers with a 60 GV subscription in your first 4 levels during the 3 month period 10 Ambassadors with a minimum of 60 GV subscription in your first 4 levels during the 3 month period

TIER 3 REQUIREMENTS	BONUS: Exclusive VIP event with the Founders
GROUP VOLUME	12,000 GV 2 out of the 3 months
PERSONALLY SPONSOR	5 new customers with a 60 GV subscription during the 3 month period 5 new Ambassadors who purchase any pack at the time of enrollment during the 3 month period
ENROLLMENT TREE	20 customers with a 60 GV subscription in your first 4 levels during the 3 month period 10 Ambassadors with a minimum of 60 GV subscription in your first 4 levels during the 3 month period

Q: WHAT ARE THE GROUP VOLUME REQUIREMENTS?

A: You must reach the specified Group Volume (GV) requirements for each tier 2 out of the 3 months of qualification. For example:

Example 1:

November 8,000 GV
December 10,000 GV
January 7,000 GV

In this example you will have satisfied the Tier 1 requirements with at least 8,000 GV 2 of the 3 months.

Example 2:

November 6,000 GV
December 10,000 GV
January 11,000 GV

In this example you will have satisfied the Tier 2 requirements with at least 10,000 GV 2 out of the 3 months

Q: HOW DO I QUALIFY FOR THE PERSONALLY SPONSOR REQUIREMENT?

A: During the three month qualification period, you must enroll 5 new customers who have a minimum 60 GV subscription and enroll 5 new Ambassadors who purchase any pack at the time of enrollment or upgrade.

Q: DO THE CUSTOMERS HAVE TO REMAIN ON SUBSCRIPTION ALL THREE MONTHS?

A: No. The only requirement is that they are new and receive a subscription order at least one time during November, December or January.

Q: FOR THE FINAL REQUIREMENT, ENROLLMENT TREE, CAN I COUNT MY PERSONALLY SPONSORED CUSTOMERS AND AMBASSADORS AS PART OF THE REQUIREMENT?

A: Yes. Your personally enrolled customers and Ambassadors will count towards the total requirement plus your first 4 levels of your enrollment tree.

Q: DO THEY NEED TO BE NEWLY ENROLLED?

A: No. For this requirement they do not need to be newly enrolled. As long as you have the required number of customers and Ambassadors with a minimum 60 GV subscription, they will count towards the requirement.

Q: WHAT IS THE \$150 DEPOSIT AND WHEN DO I HAVE TO PAY IT?

A: Once you qualify to go on the Believe Getaway, you will be required to pay a \$150 refundable deposit. This is to hold your room with the venue. The full amount will be refunded to you after you have attended the event. If you do not attend the Believe Getaway, the \$150 will be applied toward expenses the company incurs for reserving your room and will not be refunded to you.

Q: IS TRANSPORTATION FROM THE CANCUN AIRPORT TO THE HARD ROCK RIVIERA MAYA INCLUDED?

A: Yes. Group shuttle transfers round trip from the airport to the resort are included for trip-earners who arrive on February 29, 2024 and depart on March 3, 2024. If you elect to come outside of these dates, you will need to arrange your own transportation.

Q: WHAT IS NEEDED FOR ME TO RECEIVE GROUP SHUTTLE TRANSFERS TO AND FROM THE HARD ROCK?

A: You must provide a copy of your flight schedule to BGEvents@BellaGraceGlobal.com by February 4th in order to receive transportation. If we do not receive a copy of your flights by the due date you will be responsible for your own transportation.

Q: CAN I COME IN EARLY OR STAY A FEW EXTRA DAYS IF I EARNED THE GETAWAY?

A: Yes. If you choose to extend your stay, you will need to contact the resort.

Q: MAY I BRING A GUEST?

A: Yes. An Ambassador who earns the trip may bring a spouse/partner or any guest as long as they're 18 years or older.

Q: MAY I BRING MY CHILDREN?

A: No. Children are not allowed.

Q: IF I DIDN'T EARN THE BELIEVE GETAWAY, CAN I BUY A SPOT?

A: No. Only Ambassadors who have met the qualifications are eligible to attend this getaway.

Q: WHAT IS NOT INCLUDED IN THE TRIP?

A: The following are not included:

- Meals and incidental expenses while in transit
- Incidental travel expenses
- Parking or transportation to originating airport
- childcare/sitters
- Baggage fees, change fees, premium, or assigned seating costs
- Costs associated with travel delays, missed connections, weather events, or other disruptions in travel.
- Trip insurance
- Passport
- Permits or vaccinations needed

Q: IF I EARN THE TRIP BUT CAN'T GO, MAY I RECEIVE A SUBSTITUTE REWARD OR ALLOW SOMEONE TO GO IN MY PLACE?

A: No. Only the trip earner may participate in this trip. No substitutions or cash equivalents will be awarded.

Q: AM I RESPONSIBLE FOR INCOME TAX ATTRIBUTABLE FOR THIS TRIP?

A: Qualifiers attending Believe 2024 will be responsible for income taxes attributable to the noncash compensation as a result of Bella Grace paying for this incentive trip and other non cash awards. Ambassadors who earn the trip will receive a 1099 form from Bella Grace Global in early 2025 for 2024 tax purposes.